#### 6 indicatori chiavi per riconsiderare il tuo supporto di Postgres

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#### Housekeeping

- Please enter your questions via the Q&A Chat Box
- Participants will be emailed a copy of the presentation and the "6 Telltale Signs" eBook
- A link to the recording will also be provided



### Agenda

Introductions The 6 Telltale Signs What you should consider Next steps Q&A

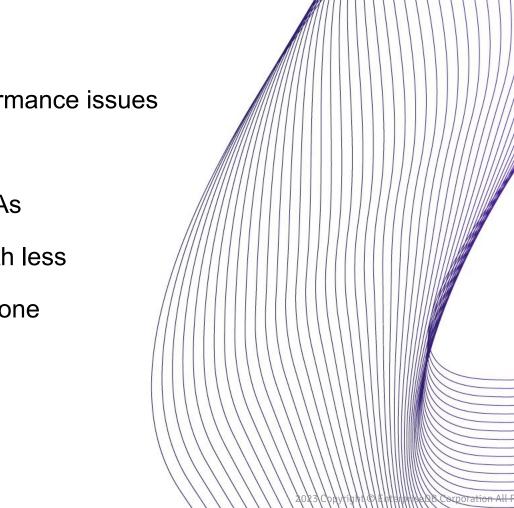


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#### POLL

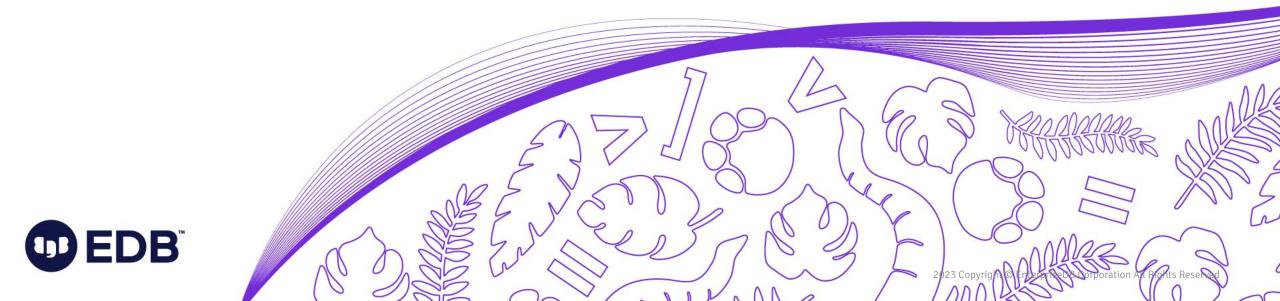
#### What keeps you up at night? (Choose up to 2)

- 1. Unplanned Postgres DB downtime or performance issues
- 2. How long Postgres problems take to solve
- 3. You can't find or afford expert Postgres DBAs
- 4. Budget is tight and you need to do more with less
- 5. Business-critical initiatives are not getting done





 You are experiencing unplanned downtime or performance issues



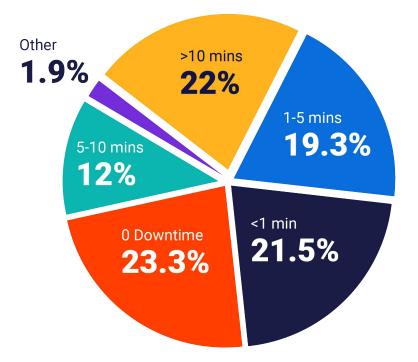
# 2. Problems surface that take too long to resolve





say it's unacceptable for their Postgres DB to be down more than 10 minutes! minutes!

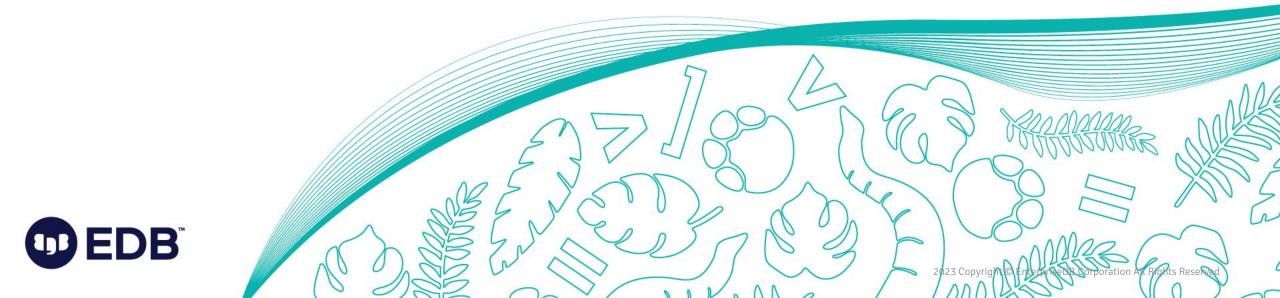
For your current production systems, how long is it acceptable to be down after a crash/incident?



State of Postgres 2022, Timescale,

7

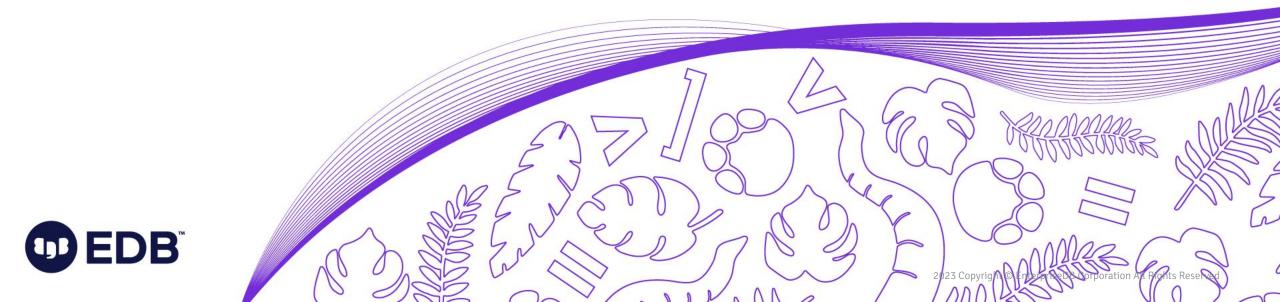
# 2. Postgres problems take too long to resolve



# You can't find or afford certified Postgres DBAs



### 4. Your budget requires you to do more with less

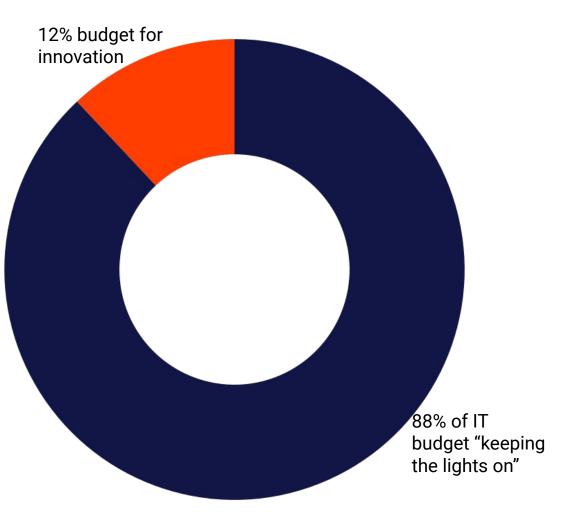


# 5. Strategic initiatives are not getting accomplished





Only 12% of the average IT budget remains for innovation



Gartner: IT Key Metrics Data 2023, Dec 2022



# 5. Strategic initiatives are not getting accomplished



# You've accepted your time-consuming, self-support model



#### Conclusion

There's no limit to what you can achieve with the right Postgres support

- De-risk your Postgres estate with always-on full Postgres support
- Get needed 24x7 coverage with expert DBAs
- Allocate resources to strategic initiatives
  - Implement AI technology
  - Reduce technical debt
  - Monetize data insights
  - Modernize cyber defenses

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